

# MARK PHILLIPS CONSTRUCTION



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## ABOUT MARK PHILLIPS CONSTRUCTION...

I have been building homes in Northwest Arkansas since 2000, specifically, the Bentonville and Rogers area. I take great pride in my craftsmanship and attention to detail to produce a home built with quality that is second to none.

Mark Phillips Construction is continually striving to improve the construction process by implementing the latest technologies, techniques and trends to bring more value to your home. This way of thinking allows me to build your home with features and products that will enhance its beauty, durability and efficiency in the years to come.

My wife Jessica and our three wonderful kids live in Shadow Valley. I know how important my reputation for quality and service after the sale is, therefore, customer service is equally important for the custom new homes or speculative homes I construct. From the pre-construction meetings to the final walk-through and throughout the warranty period I will be there to exceed your expectations.

Considering my desire to be the best new home builder in Northwest Arkansas and my dedication to every aspect of customer service, it's easy to see why Mark Phillips Construction would be a great choice as your Shadow Valley Premier Builder.



## CUSTOMER TESTIMONIALS

**Tom and Ramsey Devney** - From start to finish, our experience with Mark has been fantastic. Mark has a strong attention to detail and fantastic taste in building materials and accents. His help and expertise allowed turned an arduous experience into a pleasure. We have been very happy with our experience with Mark Phillips as a builder and a person.

**Steve and Lisa Hinkebein** - We have known Mark and his work for several years starting with our first home in Shadow Valley which we purchased as new in 2003. Mark was the general contractor. Since then we have developed a personal relationship with Mark, however when we decided to build a new custom home we spoke with a number of builders. We selected Mark for the styling of his homes and attention to detail as well as helping us feel comfortable with the process of building a home.

We are very pleased with the result of our new custom home and the work of Mark Phillip's Construction. From the selection of the lot through home design and construction, Mark was personally very involved and kept us well informed during key stages of the project. Mark and his team were very helpful and flexible, providing us with ideas and options as the construction process progressed, allowing us to envision the results. Mark helped us achieve the vision we had for our home by helping us maximize the use of our scenic lot, include custom finishes and features throughout the home, and creating an integrated outdoor living area.

After the sale Mark has continued to be very involved in helping us settle into our home and making sure usual new home construction issues are addressed. Mark has always been available to assist us throughout our home building experience and we would fully recommend Mark Phillip's Construction for your new home construction.

**Erik and Mara Sell** - There are several excellent builders in Northwest Arkansas, and specifically in Shadow Valley. There is no doubt in my mind that my family would have been well served by any of them. That being said, I firmly believe that Mark Phillips is the very best. This is because he did everything you would expect of a premier builder, such as completely customizing our floor plan, setting a realistic timeline and sticking to it, getting things right the first time, using top grade subcontractors and materials, etc. What we appreciate most about Mark, however, is that he was always available to us, was intimately involved in every phase of the building process, and continues to be there for us years after we moved in. A great example is when, the day before we moved in, I caught Mark personally going through our home, stain touch up in hand, looking for and fixing even the tiniest blemishes in our beautiful hardwood floors. On top of it all, Mark is just one heck of a great guy with a fantastic family and an impeccable reputation in the community. If I were to build another home, it would be with Mark, and if I were looking for a pre-owned home, I would most definitely favor those built by Mark.

**Jason and Katy McKinney** - We cannot imagine a better home builder than Mark Phillips. His attention to detail and commitment to perfection set the gold standard for building a home. Even after the closing he continues to work hard to make sure everything is as we envisioned. We were very concerned about building a home from 600 miles away but Mark made it easy. The line of communication was always open and he did whatever was needed from emailing photos and videos to mailing product samples. Now that we are here and living in our beautiful home, we can really appreciate his quality of work. He has gone beyond the call of duty to make us feel welcome into the community and in the end has become a true friend.

**Brent & Kristi LaRoche** - Kristi and I wanted to be sure to thank you for the excellent service we received in purchasing our new home. In fact the service continued after the deal was closed with your courteous follow up enduring help in making us feel welcome in the community. Clearly, you spend significant time considering how best to practice in your profession and we were nothing but impressed with your courtesy, advocacy, professionalism and knowledge. It took a very short period of interaction for it become evident that your business is your passion, and there is an infectious quality to this that made the process of purchasing a home even more enjoyable for us. I also found it personally rewarding and advantageous that in addition to getting a great house for a great price, I learned more about new home construction than I ever planned; your attentions to detail were superlative. On a more personal note, I sincerely enjoyed our conversations and email correspondence...Especially the bantering between our two universities. Go Dawgs!

Kristi and I would happily refer our friends and acquaintances to you and will continue to do so. Thanks again for all your hard work.

**Ed and Laura Grasing** - Mark Phillips is not only a talented builder with a keen eye for craftsmanship he is also someone who stays involved with his clients after the sale to make sure they are satisfied with their home. He was consultative throughout the build and customization of our home and patient with our many changes. He has continued to make his resources available to us to address any questions or concerns we have. If we chose to build another home in NWA we would without question use Mark again.

**Jamie and Angie Irwin** - "We asked Mark to build us a custom home and the building process could not have been better. We had heard different horror stories about building a home, but we experienced no such problems. He worked with us regarding our wants and needs for a home. Plans were even changed after the building process began with no troubles. After we moved in, he has continued to provide excellent service. I would highly recommend Mark for a custom built home."

**Dr. Marty and Lori Hannon** - When my family decided to move to Northwest Arkansas, we began looking at homes. We met Mark as we were looking at one of his homes in Shadow Valley. We were unable to find exactly what we were looking for and Mark discussed building a custom home for us. Having never build before, we were unsure of the process and little nervous about all the decision making, but Mark made it a very easy and enjoyable process. We lived out of town during the initial part of the building, but that was not a problem. Mark was available anytime we had a question. He was able to offer excellent advice in areas we felt unsure about. He went above and beyond to ensure every detail was tended to. Mark also guarantees his work after the sell of the home. Most builders say that, but Mark truly does! We love our home. It is built with exception quality and we will use him the next time we build a home.

**Deric and Melanie Neal** - Mark custom built our home in Shadow Valley, and throughout the process he was a pleasure to work with. As was the case in building our home, Mark was fully engaged in each step of the process, from our initial discussion on why Shadow Valley was a good community fit for our lifestyle, through the financing, designing, construction and necessary follow-ups after our home was built. Given our positive experience, not only would we recommend using Mark to build your custom home, but we are working with him to complete an add-on project for us. Mark is a very professional and honest businessman, dedicated to building a high quality home, while providing impeccable customer service throughout the process.

**Barry and Janelle Lunney** - If you want a General Contractor who is an outstanding communicator, exceptionally organized, a hand holder, & will have your home literally "move-in ready", please read on...

My husband & I had always heard what a "nightmare" building a house was. The complaints were mainly about their General Contractor's lack of communication, never being on time to meet them, being in the dark throughout the construction process, surprise billings in the end, etc. After a few years & lots of prayer, we decided to put our home on the market, & when it sold we wanted to build a custom home. In the interim, we decided to design the floor plan we wanted. We took photos of a beautiful home a lot bigger than what we would be building, & told Mark we wanted this home on a smaller scale. Mark took us to the Architect he used, & met w/ us there several times until the final plans were complete.

Our home sold, we moved to a rental and Mark began the construction process. Our home was complete w/ in 3 1/2 months, & literally "move-in ready". He mopped the floors himself the night before! The cleaning people had already done their final clean, but Mark made sure every spec of construction debris was gone. You usually have to clean yourself again before moving in. We appreciated this SO much, especially w/ our 1st baby being only 2 months old! Way less stress on new parents!!!

Mark gave us a list of Sub-Contractors to visit & pick out what we wanted, i.e. flooring, lighting, appliances, etc. Knowing I'm more of a visual person, he recommended we find brick we liked on homes, write down the addresses, & give them to the brick contractor's to see what they could match-up for us. We ended up doing this on several features of the exterior (brick, shutters, front door). It was so much easier! These recommendations & the list were at the very beginning of the construction process. He wanted us to have everything picked out & ready when it was time for the Sub-Contractor's to install. He had us go back before installations to ensure we were on the same page with the Sub-Contractors. He kept us on budget, & if we had overages, he let us know upfront so we could make modifications if we wanted.

Mark was absolutely WONDERFUL to build with! He made the process SO INCREDIBLY EASY & STRESS FREE!!! We LOVE our home, & would build with Mark again in a second!!!

**John and Pat Czuba** - "When we decided to move to Shadow Valley, we knew that we had a choice of builders available to us. We toured many of the homes for sale by each of the builders and narrowed down our choices based on the quality of construction and design styles. When we selected Mark Phillips, we knew we had made the right choice. Mark listened to our ideas and incorporated them into the plans for the house when possible. He knew that we were under a deadline for occupancy and met it without compromising the construction of our home. "

### REALTOR TESTIMONIALS

It is rare when you can find a builder who has both the construction knowledge and eye for details it takes to create a stunning home. Mark Phillips combines aesthetics, function and quality to build a great home. I know when I sell a Mark Phillips home that my clients are completely satisfied.

**John Mayer**  
**Coldwell Banker Harris McHaney & Faucette**

"When I brought my clients to Mark to discuss a potential contract on his new construction, he was very professional and patient. He took a considerable amount of time finding out exactly what they wanted and explaining all phases of construction. He committed his entire weekend to working with us with the ultimate result of a good contract at a fair price for his house. I knew when I handed them over to him, that they were in good hands. His communication skills were outstanding with both my clients and me. Without reservation I highly recommend him to anyone with clients wanting to build a custom home."

**Carmen Lehman**  
**Century 21 Exclamation Realty**

My business has been built on client referrals so it is very important for me to work with builders who take care of my clients. Mark is customer centric and has been exceptional in dealing with my clients.

Here are two examples of Mark's commitment to customer service:

- I started working with a client in mid November who had a baby due at the end of January. We were looking at completed homes because of the short timeline but couldn't find one. Mark had started a spec home, which fit my client's needs however target completion date was end of March/April as slab had just been poured. I talked to Mark and explained that my clients needed to be in prior to the arrival and asked if he could help. Mark met with my clients and told them he would have them in before the end of January. Everything was completed and we closed on 1/18. It was amazing to see a home completed from slab to finish in 9 1/2 weeks and over the Christmas holiday!
- I had another client who bought a resale home that was built by Mark's company. We had an issue and couldn't find the problem. I called Mark and he in turn called several of his sub-contractors. They met with us over several weeks to find and fix the problem.

Mark Phillips delivers on all promises before, during and after the sale.

**Rich Maletto**

**Coldwell Banker Harris McHaney & Faucette**

I have worked with many builders in Northwest Arkansas over the years and have been extremely impressed with Mark's attention to detail and his craftsmanship. All of the buyers I have taken to meet with Mark have been so impressed. If I were to build a home in Shadow Valley it would have to be by Mark Phillips. He really "understands" the clients needs and tastes and puts them first.

**Nicky Dou**

**Sr. Vice President, Executive Broker  
Century 21 Exclamation Realty**



### **ABOUT SHADOW VALLEY MPC & CC...**

Shadow Valley Master Planned Community and Country Club offers "An Extraordinary Lifestyle" for families in Northwest Arkansas. I have been fortunate enough to build custom and speculative homes in this award winning gated community since it opened in 2002.

Shadow Valley is located in the heart of the Bentonville and Rogers area in Northwest Arkansas. This private gated community offers amenities second to none including Shadow Valley Country Club's (SVCC) 18 hole championship golf course, award winning indoor and outdoor tennis facilities, fitness facilities with personal training, children's activity center, swimming pools, playground, basketball courts and the acclaimed Overlook Restaurant. SVCC's amenities are open 7 days a week. Community amenities include multiple lakes, the Osage Creek, green spaces, fishing, walking and biking trails, playgrounds, beautiful vistas and much more.

One of the most important reasons that my wife and I live in Shadow Valley is to ensure that our most prized possessions, our 3 children, will be in the Bentonville School District. The Bentonville School District is thought of by many to be the best school district not only in Northwest Arkansas, but in this entire 4 state region.

I would love the opportunity to take you on a tour of the Clubhouse and view my new construction inventory or answer any custom home building questions that you have.